

Solar Coach

Arizona SmartPower

SmartPower (www.smartpower.org), a nationwide, non-profit marketing organization that is leading the effort to promote clean energy in markets across the country, is launching an Arizona-based organization with the support of local utility companies. The broad mission of the campaign is to help the people of Arizona make smarter energy choices. In support of this effort, we are searching for a “Solar Coach” who will provide Arizona residents with an independent, neutral third party’s guidance on installing residential solar systems.

This person will conduct solar consultations, needs assessments, and energy solutions that guide prospective customers in how solar will help them save energy and money. This person will serve as the trusted advisor, answer questions and troubleshoot problems, eliminate the obstacles for ‘going solar’ while leading interested customers from awareness to installation. Where customers feel lost in the process, the Solar Coach will provide the needed support, recommendations and information that help move installations forward.

Our Solar Coach must be a “people person” who thrives on interacting regularly with individuals and groups “*out in the field.*” This candidate will be the type of person who exudes confidence and trust and has extraordinary patience. Understanding of solar technologies would be a plus. But more, we seek a quick-learner who is tireless, self-driven, energetic, people-orientated and with the patience to “hand hold” consumers through the “last mile” from awareness about solar to installation. The ideal candidate will have an undergraduate degree, several years of work experience, preferably in sales, political campaigns or community outreach and familiarity with and passion for the environment, solar energy, or making a difference. A Peace Corps-like attitude is a plus. Familiarity with Arizona would be helpful, but the ability to drive and travel throughout the state is a must.

This position offers a competitive salary and benefits package. For consideration, qualified candidates must submit both a resume and cover letter articulating the reasons for their interest in this opportunity and the approach they use in earning an individual’s trust and confidence to: awensky@comp-hr.com. All responses will be acknowledged. An equal opportunity employer

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